Health Professions Council Council Meeting – 11th May 2006

ANNUAL BUDGET 2006/07 UPDATE - PUBLIC PAPER

Executive Summary and Recommendations

1. Introduction

2. Decision

The Committee is asked to agree the following:

• That the proposed Annual Budget for 2006/07 covering the Income and Expenditure Account, Balance Sheet, Cash Flow Statement and Capital Budget be approved.

3. Background information

The Annual Budget is compiled in January/February each year for the forthcoming financial year, commencing 1st April. This process is managed by the Management Accountant (Finance Department) and involves compiling "bottom up" budget submissions from HPC budget-centre managers, inclusive of their operations and project plans. It also involves detailed income modeling, based on renewal cycles and fees charged. Budget Centre managers include EMT members and some non EMT managers e.g. the Office Services Manager and Partner Manager.

Typically the Budget is compiled in three distinct iterations; Version One, Version Two and Version Three (the final version), with Version Three (V3) presented in late March to the Finance and Resources Committee for their formal approval.

Version One is typically completed in January and reviewed by the Chief Executive, including broad assumptions and linkage to the Five Year Plan.

Version Two is typically completed in late January, leaving approximately a month to rework some of the assumptions, provide greater transparency in the comments, alter the timing of projects etc before presentation of Version Three to the Committee. Additional Budgets are also presented at Version Three for the Balance Sheet and Cash Flow Statement.

After Version Three approval by the Committee and Council, the approved annual budget is phased into its monthly components and loaded into the General Ledger (GL). Once loaded into the GL, the approved Budget is reported against actuals on a monthly basis, in the Management Accounts. This financial variance information then gets reported, at subsequent Council and Committee meetings.

Version Three was presented to the 22nd March Finance and Resources Committee for review and approval. A further amendment was requested by the Committee to the Budget, relating to increasing Council and Committee member fees (overall budget-bottom line neutral) from 1st April 2006 – refer Finance and Resources Committee minutes from the 22nd March meeting, Item 6.06/49, pt 6.6. This has now been done, mostly by re-allocating funds from the Communications budget to Council budget. The revised Budget (Version Four) is attached and was reviewed and approved by the Finance and Resources Committee at their 27th April meeting.

4. Resource implications

Nil

5. Financial implications Nil

6. Background papers

See attached Version Four of the Budget 2006-07 for HPC as a whole. It includes a Key Assumptions page and several pages of notes.

7. Appendices Nil

8. Date of paper 27th April 2006

Date 2006-01-25

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Ver. Dept/Cmte FIN

Status Draft DD: None Int. Aud. Public RD: None

HEALTH PROFESSIONS COUNCIL

BUDGET 2006-7 VERSION 4

(Finance Committee 27th April 2006)

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YEARLY FIGURES DETAILED SUMMARY	Actual 2002/03	Actual 2003/04	Actual 2004/05	Latest Estimate 2005/06	Budget 2006/07	Cumulative Total
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<b>OPERATING SURPLUS / (DEFICIT)</b> (excluding unrealised gains)	(893,681)	(1,271,396)	(329,510)	1,319,022	(303,120)	(1,478,685)
Investment Income & Valuation Building Revaluation	(514,492) 0	254,941 452,000	273,479 0	376,156 0	174,357 0	564,441 452,000
SURPLUS / (DEFICIT)	(1,408,173)	(564,455)	(56,031)	1,695,178	(128,763)	(462,245)

Five Year Plan SURPLUS (DEFICIT) (last updated Oct 2005)

25,000

<u>Note</u> Individual year surpluses and deficits need to be viewed in the context of a longer run trend since both fee changes and project spending is variable across different years.

### **Key Assumptions**

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- 2 International scrutiny fees rise from £200 to £350 from 1st January 2007 (Paper to Finance Committee on 8th February 2006)
- 3 No income from Applied Psychologists in 2006/07

Foster review outcome omitted

- 4 No Grandparenting income in 2006/07
- 5 Latest estimate of 2005/06 includes an accrual of £130k for Fraud and Audit related costs
- 6 Building work for 22-26 Stannary street includes £92k of non-capitalisable expenditure to be expensed through the Income and Expenditure account (P&L)
- 7 Building work for 22-26 Stannary street includes £1,000k of capitalisable expenditure (*The £1000k has been calculated by a quantity surveyor. The building work will be put out to tender early in the next financial year*).
- 8 All expenditure in 2006/07 (including the building renovation of 22-26 Stannery St) will be funded by using existing HPC reserves (no loans anticipated)
- 9 Registrations Budget includes estimated project costs to merge the two Reg departments and relocate them to 22-26 Stannary St premises.
- 10 LISA project enhancements are to be capitalised and depreciated over 3 years as per the current HPC policy.
- 11 Tax costs to HPC for Council and Committee members (claiming direct from HPC) have been budgeted.
- 12 Council and Committee member allowances have been budgeted at £300 (from £260). No rise has been budgeted for Partner allowances (Paper to Finance Committee on 27th April 2006)

### Notes To be used in Conjunction with the budget summary 2006/07

### Income

- 1 Chiropodists income is budgeted to be 29% lower in 2006/07 due to no grandparenting income. This also has a knock on effect of reducing initial registration fees.
- 2 Clinical Scientists income is budgeted to be 21% lower in 2006/07 due to no grandparenting income.
- 3 The Department of Health Grant Released budget is 58% lower due to the end of the 3 year period in which the LISA (registration system) was being depreciated. The grant released matched the depreciation period.
- 4 Re-admission fees are budgeted to be 39% lower in 2006/07 due to fewer professions beginning their 2 year cycle. At the end of each 2 year cycle a number of registrants are removed from the register for non payment or non signing of a declaration.
- 5 International scrutiny fees are budgeted to be 61% higher in 2006/07. This is mostly due to an anticipated increase in fee from £200 to £350 on 1st January 2007. Also, with no grandparenting applications, more resources can be used to process international applications.
- 6 Bank interest earned on surplus cash is partly dependant on the timing of the building work to refurnish 22-26 Stannary Street. An average bank balance of £3.1M has been used, with a minimum of £1M assumed to be kept in the business reserve for operational cash requirements.

### Expenses - Departments

- 7 Approvals and Annual Monitoring costs are budgeted to be higher, due to a full year of the annual monitoring and major/minor change process. Also a number of positions were recruited in 2005/06 which will have a full year salary impact in 2006/07.
- 8 Communication department costs are budgeted to be higher due to the holding of an annual conference event for all Partners which only occurs every 2 years.
- 9 The cost of Committees has been separated from the Secretariat budget. This will help to monitor trends as the cost for committees are not directly linked to the cost for the Secretariat function. This cost centre now includes all Commitees and Professional Liaison Groups (PLG).
- 10 Human Resources department costs are budgeted to be higher due to holding Partner review days for all types of partner. Also a new position was recruited in 2005/06 which will have a full year salary impact in 2006/07.

### Notes To be used in Conjunction with the budget summary 2006/07

- 11 Information Technology department costs are budgeted to be lower due to a significant reduction in depreciation expense. This is due to the ending of the 3 year depreciation cycle of the LISA system.
- 12 The Office Services department includes some general property and office service costs for 22-26 Stannery St and some non capitalised expenditure for the proposed renovation (Surveyors costs etc).
- 13 The Policy and Standards department is a relatively new department. The increase in cost is some new positions and work on standards of proficiency and HPC Policies.
- 14 The Registration departments' increased budget is due to the need for some Business Process Re-engineering in the registration area as a whole. All processes will be reviewed with the aim to improve customer service and productivity.

### Expenses - Overheads

- 15 Basic Pay costs are budgeted to increase for the reasons mentioned earlier. Namely, positions with a full year salary impact in 2006/07 and some new positions filled. Out of the £553k basic pay increase, £439k is due to new positions.
- 16 The National Insurance cost to HPC also includes a tax liability for members of the Council who claim directly from HPC (Category One's).
- 17 The current renewals team (solely processing the renewal forms) are all temporary contractors. A full year for these temporary employees has been included in the budget. Once the finer details of the proposed BPR project have been produced, some of these employees maybe become permanent members of staff, so some of this budget maybe re-allocated to the basic pay budget. Also an IT contractor has been budgeted to develop inhouse some key databases including an approvals and annual monitoring database.
- 18 In total, payroll costs are to increase by 31%. The 3 main reasons are an increase in new positions with the added cost of increased NI and pension contributions, an increase in temporary / contractor employees and the tax costs for Council and Committee members (allowances and travel & subsistence expenses).
- 19 The approvals and annual monitoring department are intending to increase the number of approvals and annual monitoring visits. Whilst the majority of the detailed work is carried out by the visitors (partners), a member of the department will also be in attendance. The number of visits attended by HPC employees are significantly higher than the current financial year, hence the increase in travel and subsistence cost for HPC.

### Notes To be used in Conjunction with the budget summary 2006/07

- 20 The level of attendance for Council members has been budgeted at 80%. This is higher than the current year, but as Council members could attend all meetings this seems quite prudent to allow for a higher figure. The approval panel is a relatively new panel which includes a full year of this panel in the budget. As mentioned in the key assumptions, Council and Committee allowances have been increased to £300.
- 21 The training budget for Council has been significantly increased for 2006/07. Areas included are inductions, media training, performance reviews, audit, chairman and HPO training.
- 22 Building renovation work will be carried out towards the second half of the financial year. However, currently there is a small team of employees working in the building, hence the increase in Property Service costs in general.
- 23 The building refurbishment cost relates to the non-capitalisable costs for 22-26 Stannery Street refurbishment (see Assumptions section). Some costs have also been included for some minor work to Park House (painting etc).
- 24 Printing and Stationery costs are budgeted to be lower in 2006/07. This is due to HPC renewing less Registrants than 2005/06 and consequently spending less on printing and sending out renewal forms. This reduction is offset by the printing of a CPD document for all registrants and the increased design and printing of policy documents.
- 25 Postage costs are budgeted to be higher in 2006/07. This is due to sending out CPD and Standard of Proficiency documents to all registrants which offsets the reduction on registration postage (renewals).
- 26 The increase in IT hardware over £1,000 is due to the purchase of small scanners for most departments to improve the storage life and retrieval time of documentation.
- 27 The increase in software license costs is due to the increase number of HPC employees (per user licenses).
- 28 The LISA registration system was depreciated over 3 years after development was completed. The 3 years come to an end at the end of August 2006. This will significantly reduce the depreciation charge to the IT department.
- 29 Increased advertising expenditure is budgeted for to increase public awareness under the following headings; Referers (regional/national), Radio advertising (regional), Registrant network (national), Secondary awareness locations (regional) as per HPC's communications strategy.
- 30 Increased brochure expenditure is required for a re-print of all standards of proficiency brochures for all professions and some new brochures in the area of fitness to practise.

### Notes To be used in Conjunction with the budget summary 2006/07

- 31 Stakeholder communications is a relatively new area and there was very limited expenditure in the current financial year. For 2006/07 there will be a "Fitness to practise versus fitness to purpose" event which will also require documentation to be produced after the event.
- 32 The increased website expenditure includes an improved search engine, upgrades to incorporate CPD and approvals, fitness to practise processes and upgrades to HPCs intranet.
- 33 The annual Partners conference costs include; venue hire, day delegate rates, accommodation, subsistence, partner travel and the cost of the production company.
- 34 The general events cost increase is due to the proposed hosting of a Launch event for disability guidance, plus smaller briefing events on specific issues.
- 35 Media relations is a relatively new cost area. The costs include a subscription to media disc, which are various contacts in the media industry. The majority of the expenditure is for agency support on possible issues that may arise as per the communications strategy.
- 36 The majority of partner roles are now filled. The majority of the recruitment cost is for the forthcoming Applied Psychologists joining the HPC register. All partner roles will be required for this new profession.
- 37 There a number of current visitors that require training. Also the budgeted costs include the training for the forthcoming Applied Psychologists partners.
- Legal assessor allowances have been budgeted under panel costs for 2006/07.
- 39 The number of approval programs that are to be visited is budgeted to be higher than the current financial year.
- 40 Annual Monitoring and Major/Minor change are additional items of expenditure for 2006/07.
- 41 Increased auditor costs relate to additional expenditure required to hire Internal Auditors to assure the external auditors & Audit Committee about HPC levels of internal control.
- 42 Bank charges in the current financial year included the setting up of a loan to finance the purchase of 22-26 Stannery Street. Also, there is more banking of cheques, credit cards etc in the current financial year (linked to the renewal cycle), hence the 06/07 budgeted bank charges are lower than the latest 05/06 estimate.
- 43 Legal expenses are budgeted to increase in line with the increase in legal cases. Also HPC has budgeted for some legal expenses concerning CHRE.

### Notes To be used in Conjunction with the budget summary 2006/07

- 44 Other professional fees costs are lower due to the election scheme for 2006/07 not involving as many professions and the reduced need for audit work concerning fraud and internal control.
- 45 The pension administration cost in the current financial year included a number of years of unaccrued expenses. The budget reflects 1 year of cost.
- 46 The number of professional liaison groups is expected to be less in 2006/07.
- 47 Employee training costs are budgeted to increase and include the following areas; training and needs analysis, leadership, unfair dismissal, interviewing, media, mentoring, performance management etc

BUDGET 2006-7 VERSION 4 DETAILED SUMMARY INCOME	2005-06 Annual Budget £	2005-06 Latest Estimate (LE) £	2005-06 Variance £	2006-07 Annual Budget £	Increase over LE %	Note
<b>Professions</b> Applied Psychologists Arts Therapists Biomedical Scientists Chiropodists Clinical Scientists	0 115,105 1,304,935 814,875 257,396	0 135,073 1,391,969 1,010,559 324,033	0 19,968 87,034 195,684 66,637	0 131,355 1,379,633 715,200 257,439	0.00 (2.75) (0.89) (20.55)	- N
Dietitians Orthoptists Occupational Therapists Operating Department Practitioners Paramedics Physiotherapists Prosthetists & Orthotists Radiographers Speech and Language Therapists	402,225 70,894 1,612,151 439,662 624,597 2,520,695 46,393 1,446,745 636,827	368,893 80,683 1,685,315 468,105 711,208 711,208 52,884 1,454,936 654,778	(33,332) 9,789 73,164 28,611 86,611 46,918 6,491 8,191 17,951	400,469 77,061 1,725,678 483,408 696,810 2,735,691 54,314 1,458,920 (885,243	8.56 (4.49) 3.27 6.55 0.27 0.27	
Registration Income Department of Health Capital Grant Released Rental Income TOTAL INCOME	10,292,500 251,112 0 10,543,612	10,906,049 251,112 16,450 11,157,161	613,549 0 16,450 613,549	10,801,221 104,630 0 10,905,851	(0.96) (58.33) 0.00 (2.25)	ო

HEALTH PROFESSIONS COUNCIL

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BUDGET 2006-7 VERSION 4 DETAILED SUMMARY						
	2005-06 Annual	2005-06 Latest	2005-06	2006-07 Annual	Increase over	Note
	Budget £	Estimate (LE) f	Variance ډ	Budget £	LE «L	
EXPENDITURE	ł	a	ı	1	ę	
Departments						
Approvals and Annual Monitoring	1,046,839	596,144	450,695	714,401	(19.84)	7
Chief Executive	287,464	316,705	(29,241)	270,230	14.67	
Communications	960,605	822,101	138,504	1,010,330	(22.90)	8
Committees & PLGs	102,488	97,258	5,230	258,742	(166.04)	6
Council	425,214	417,060	8,154	489,103	(17.27)	
Finance	383,622	703,658	(320,036)	426,598	39.37	
Fitness to Practise	2,283,030	2,326,354	(43,324)	2,587,411	(11.22)	
Human Resources	329,653	229,236	100,417	397,957	(73.60)	10
Information Technology	1,424,456	1,127,780	296,676	1,051,849	6.73	1
Office Services	974,941	912,949	61,992	1,069,116	(17.11)	12
Policy & Standards	60,097	69,521	(9,424)	302,677	(335.38)	13
President	55,950	39,302	16,648	49,500	(25.95)	
Registration (UK and International)	1,629,108	1,946,288	(317,180)	2,324,357	(19.43)	14
Secretariat	335,238	233,785	101,453	256,700	(0.80)	
Operating Expenses	10,298,705	9,838,139	460,566	11,208,971	(13.93)	
SURPLUS / (DEFICIT) (Excluding Unrealised Gains)	244,907	1,319,022	1,074,115	(303,120)	122.98	
Investment Income (Excluding Unrealised Gains) Investment - Unrealised Gains	130,961 0	146,584 229,572	15,623 229,572	174,357 0	(18.95) 0.00	
SURPLUS / (DEFICIT)	375,868	1,695,178	1,319,310	(128,763)	107.60	

HEALTH PROFESSIONS COUNCIL

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HEALTH PROFESSIONS COUNCIL

## BUDGET 2006-7 VERSION 4

### DETAILED SUMMARY

	2005-06 Annual Budget £	2005-06 Latest Estimate (LE) £	2005-06 Variance £	2006-07 Annual Budget £	Increase over LE %	Note
Income						
Registration fees	299,651	466,749		420,413	(6.93)	
Registration fees (part year)	0	0		0	0.00	
Readmission fees	85,319	281,040		172,341	(38.68)	4
Renewal fees	8,993,010	9,029,603		9,154,680	1.39	
International scrutiny fees	700,720	655,639		1,053,787	60.73	2
Grandparenting scrutiny fees & other	213,800	473,018		0	0.00	
	10,292,500	10,906,049	613,549	10,801,221	(0.96)	

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## **BUDGET 2006-7 VERSION 4**

# INVESTMENTS & OTHER INCOME

	2005-06 Annual Budget £	2005-06 Latest Estimate (LE) £	2005-06 Variance £	2006-07 Annual Budget £	Increase over LE %	Note
Income						
Bank interest - Business Reserve	20,000	25,831	5,831	20,000	(22.57)	9
Bank interest - Money Market	20,000	44,856	24,856	92,360	105.90	9
Bond interest	46,800	14,843	(31,957)	0	0.00	
Portfolio income	44,161	64,289	20,128	61,997	(3.56)	
P & L on disposal of investments (Realised)	0	(3,235)	(3,235)	0	0.00	
	130,961	146,584	15,623	174,357	18.95	
P & L on disposal of investments (Unrealised)	0	229,572	229,572	0	0.00	

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## **BUDGET 2006-7 VERSION 4**

# INVESTMENTS & OTHER INCOME

	2005-06 Annual Budget £	2005-06 Latest Estimate (LE) £	2005-06 Variance £	2006-07 Annual Budget £	Increase over LE %	Note
Income						
Bank interest - Business Reserve	20,000	25,831	5,831	20,000	(22.57)	9
Bank interest - Money Market	20,000	44,856	24,856	92,360	105.90	9
Bond interest	46,800	14,843	(31,957)	0	0.00	
Portfolio income	44,161	64,289	20,128	61,997	(3.56)	
P & L on disposal of investments (Realised)	0	(3,235)	(3,235)	0	0.00	
	130,961	146,584	15,623	174,357	18.95	
P & L on disposal of investments (Unrealised)	0	229,572	229,572	0	0.00	

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### **BUDGET 2006-7 VERSION 4**

### OVERHEAD TOTAL

	2005-06 Annual Budget	2005-06 Latest Estimate (LE)	2005-06 Variance s	2006-07 Annual Budget S	Increase over LE	Note
Bauroll	a	1	1	4	2	
Basic	2.300.807	2.150.186	150.621	2.702.918	(25.71)	15
Overtime	35,986	21,513	14,473	23,500	(9.24)	2
National Insurance	257,045	245,798	11,247	434,823	(76.90)	16
Pension costs	259,360	193,762	65,598	271,217	(39.97)	
Staff recruitment	75,000	146,721	(71,721)	147,550	(0.57)	
Temporary staff	152,630	335,251	(182,621)	425,447	(26.90)	17
Other payroll expense	40,000	3,030	36,970	40,500	(1,236.63)	
	3,120,828	3,096,261	24,567	4,045,955	(30.67)	18
Staff travelling and subsistence						
Fares	88.470	59.924	28.546	80.360	(34.10)	19
Car expenses and car park	5,400	3,900	1,500	2,080	46.67	
Subsistence	69,970	58,553	11,417	72,260	(23.41)	19
Entertaining	3,050	1,502	1,548	2,250	(49.76)	
Conferences	15,500	7,611	7,889	14,200	(86.57)	
	182,390	131,491	50,899	171,150	(30.16)	
Council and committee expenses						
Allowances	205,656	192,716	12,940	268,970	(39.57)	20
Travelling and subsistence	169,286	149,410	19,876	169,275	(13.30)	
Conference expenses	10,000	2,218	7,782	4,000	(80.38)	
Training	11,200	14,500	(3,300)	70,890	(388.90)	21
	396,142	358,844	37,298	513,135	(43.00)	

	2005-06 Annual Budget £	2005-06 Latest Estimate (LE) £	2005-06 Variance £	2006-07 Annual Budget £	Increase over LE %	Note
Property services						
Business rates	48,530	41.652	6.878	60.530	(45.32)	22
Water	006	1,267	(367)	1,876	(48.07)	8
Electricity	12,600	15,815	(3,215)	20,475	(29.47)	22
Gas	3,000	4,852	(1,852)	4,860	(0.17)	
Cleaning contractors	22,800	22,256	544	28,200	(26.71)	22
Cleaning materials	9,250	9,998	(748)	10,563	(5.65)	
Waste disposal	10,080	7,384	2,696	12,623	(20.96)	
Repairs and maintenance	12,900	35,389	(22,489)	39,000	(10.20)	
Maintenance contracts	5,724	4,565	1,159	7,829	(71.51)	22
Security	8,000	0	8,000	13,500	0.00	
Building Refurbishment	90,000	98,408	(8,408)	130,000	(32.10)	23
Property depreciation	24,000	42,779	(18,779)	44,856	(4.86)	
	247,784	284,365	(36,581)	374,312	(31.63)	22
Office services						
Printing and stationery	446,892	475,684	(28,792)	422,337	11.21	24
Photocopying	7,200	4,120	3,080	7,200	(74.77)	
Microfilming	432	420	12	432	(2.86)	
Postage	260,000	176,376	83,624	216,647	(22.83)	25
Telephone	34,908	29,826	5,082	34,908	(17.04)	
Mobile telephone & Data Links	5,580	9,540	(3,960)	9,236	3.19	
Fax	1,750	692	1,058	1,750	(152.74)	
Couriers	5,250	5,118	132	5,250	(2.58)	
Office equipment $< \pounds1000$	30,250	21,418	8,832	30,250	(41.24)	
Office equipment rental	3,500	4,205	(202)	0	100.00	
Staff catering	14,450	9,484	4,966	7,350	22.50	
Other office services	11,295	23,518	(12,223)	19,722	16.14	
Room Hire	39,250	23,209	16,041	34,010	(46.54)	
Depreciation of office equipment	90,000	84,667	5,333	83,000	1.97	
	950,757	868,275	82,482	872,092	(0.44)	

	2005-06 Annual Budget £	2005-06 Latest Estimate (LE) £	2005-06 Variance £	2006-07 Annual Budget £	Increase over LE %	Note
<b>Computer services</b> Hardware < £1000	10,600	7,301	3,299	11,250	(54.09)	26
Hardware maintenance	8,300 201 E00	7,318 25.005	982 260 615	4,600	37.14	
	59.060	33,003 46.910	200,013 12.150	59.660	(27.18)	27
	62,532	59,556	2,976	71,000	(19.22)	i
Internet maintenance	23,280	93,676	(70,396)	97,738	(4.34)	
Computer media and sundries	15,000	9,216	5,784	15,000	(62.76)	
Disaster contingency plan	72,983	33,924	39,059	34,120	(0.58)	
-	20,550	14,317	6,233	10,000	30.15	
Uther computer services costs	8,000	7,066	934 /1 206/	19,000 0	(168.91) 100.001	
IT Hardware Disposals		002,1	0		0.00	
Hardware depreciation	576,000	548,455	27,545	394,854	28.01	28
	1,160,805	864,830	295,975	772,222	10.71	
			c			
Advertising Anounal Domotto (Domian Diotriku to)	225,000	225,000		228,000	(1.33) 1 / 7 /	29
Brochures (Design, Distribute)	29.375	12,593	16.782	45,150	(258.54)	30
HPC Consultation Events	20,000	0	20,000	18,960	0.00	}
Grandparenting Communications	5,000	523	4,477	0	100.00	
	28,200	28,422	(222)	29,880	(5.13)	
	68,750	39,079	29,671	0	100.00	
	38,500	45,522	(7,022)	0	100.00	
	58,750	69,266	(10,516)	23,500	66.07	
Registrant Comms & Internal	35,250	10,852	24,398	0	100.00	
	7,050	336	6,714	3,150	(837.50)	
Stakeholder Communications	20,000	284	19,/16	16,450	(5,692.25)	31
Standards of Proficiency (Design, Prod, Dist)	19,800	0	19,800	25,000	0.00	
	29,375	18,808	10,567	41,740	(121.93)	32
Partners Annual Conference	0	304	(304)	148,280	(48,676.32)	33
Marketing & Promotions	12,000	1,682	10,318	12,560	(646.55) 2.25	
Conterence Attendance	10,000	14,1/1	(4,1/1)	13,000	8.26	
General Events (Internal & External)	28,000 ô	28,000		40,725	(45.45)	34
Media Relations - Press Event Laurich Meleh I annuare Scheme	15,000	1, 140 0	1,140) 15,000	004,00	(4,821.47) 0.00	CE CE
	669,050	514,987	154,063	718,995	(39.61)	
Partners Recruitment	84,200	19,347	64,853	26,700	(38.01)	36
	2005-06 Annual Budget £	2005-06 Latest Estimate (LE) £	2005-06 Variance £	2006-07 Annual Budget £	Increase over LE %	Note
----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------	-----------------------------------------------------------------	--------------------------------------------------------------------------------	---------------------------------------------------	------------------------------------------------------------	----------------
Partners Training Legal Assessors Allowance Registration Assessors Allowances International Test of Competence Mediation - Panels Panels (Allowance & Travel ) Screening - Panels (Allow & Travel)	188,875 148,694 523,900 16,250 10,000 350,875 0	91,901 88,322 589,862 12,176 0 399,704 0 0	96,974 60,372 ( <mark>65,962)</mark> 4,074 10,000 (48,829) 0	138,008 0 573,810 15,600 463,940 0	(50.17) 100.00 2.72 (28.12) 0.00 0.00	37
Approvals Annual Monitoring & Major / Minor Change	183,400 0 1,506,194	78,470 0 1,279,782	104,930 0 226,412	132,400 54,055 1,404,513	(68.73) 0.00 (9.75)	39
<b>Specific departmental expenses</b> Archive storage Auditors' fees Bank charges & interest	10,800 36,000 60,000	17,174 36,000 78,297	(6,374) 0 (18,297)	14,400 57,665 65,000	16.15 (60.18) 16.98	41
Interest Payable Books and publications General insurance Legal insurance Health and safety	0 2,000 34,602 42,000 3,880	12,955 0 36,434 42,000 1,525	(12,955) 2,000 (1,832) 0 2,355	0 1,000 39,600 46,200 3,880	100.00 0.00 (8.69) (10.00) (154.39)	
Legal expenses Other professional fees Pension administration Staff Handbook	1,295,938 239,800 5,000 2,000	1,421,067 548,801 30,000 2000	(125,129) (309,001) (25,000) 2,000	1,573,720 210,310 12,672 0	(10.74) 61.68 57.76 0.00	43 44 45
Personal Performance Consultancy Investors in People Good Citizen Scheme Quality ISO 2002 Reward Data Subs to journals & professional bodies	6,600 10,000 8,155 1,000 19,380	7,020 171 8,088 6,000 8,109	(420) 9,829 1,000 67 (5,000) 11,271	8,800 0 10,047 7,000 11,360	(25.35) 100.00 0.00 (24.22) (16.67) (40.10)	
Professional Liaison Groups Transcript Writer (Short Hand) Taxation advice Employee Training	110,900 100,100 6,000 69,600 2,064,755	55,300 72,696 16,225 41,440 2,439,303	55,600 27,404 (10,225) 28,160 (374,548)	42,140 90,250 6,000 136,553 2,336,597	23.80 (24.15) 63.02 (229.52) 4.21	46 47
OVERHEAD TOTAL	10,298,705	9,838,139	460,567	11,208,971	(13.93)	

## BALANCE SHEET as at 31st March 2007

as at 31st March 2007			March	2006
	£	£	£	£
FIXED ASSETS				
Tangible fixed assets				
Land & buildings, at cost or valuation Depreciation Net book value	3,743,204 (118,243)	3,624,961	2,743,279 (73,387)	2,669,892
Computer Equipment, at cost Depreciation Net book value	2,415,131 (1,990,632)	424,499	2,073,911 <u>(1,595,776)</u>	478,135
Office furniture and equipment, at cost Depreciation Net book value	370,007 (348,397)	21,610	359,644 <u>(265,393)</u>	94,251
Total tangible fixed assets		4,071,070		3,242,278
Investments		1,647,184		1,647,184
TOTAL FIXED ASSETS	-	5,718,254	-	4,889,462
CURRENT ASSETS				
Other debtors and prepayments Bank balances and cash	138,753 2,349,496 2,488,249		125,507 4,035,076 4,160,583	
CURRENT LIABILITIES Amounts falling due within one year				
Creditors and accrued expenses	1,064,853		1,339,000	
WORKING CAPITAL		1,423,396		2,821,583
DEFERRED INCOME				
Registration fees in advance Retention fees in advance	117,878 4,907,771	(5,025,649)	117,878 <u>5,243,773</u>	(5,361,651)
NET ASSETS	-	2,116,001	-	2,349,394
Represented by:				
Capital Grant Receivable - LISA System Accumulated Fund at 1 April 2005 Surplus/(Deficit) for the period		0 2,244,764 (128,763) <b>2,116,001</b>	-	104,630 549,586 1,695,178 <b>2,349,394</b>

Request From:		2006/07 Budget
<u>Major Investment (£50K+ Individual Item)</u>	al Item)	ы
Office Services	Renovation work to 22-26 Stannery Street. Figures are based on a quantity surveyors estimations and the work will go out to tender early in the new financial year. £851,000 + VAT.	
Sub Tota	Sub Total To be Approved	999,925
Minor Investment (less than £50K	individually)	
Information Technology	15 New Laptops or PCs (New Employees) - £1085 (average) 2 Dell 3300 Projectors - £1500 each 3 HP LaserJet 4200 DTN Printer - £1025 2 Procurve Switches (Server Room) - £2.5k average	16,275 3,000 3,075 5,000
	Server to Consolidate existing PC's being used as servers - £5000 + £2000 for a rack to house the new server. Replacement UPS (battery)	7,000 3,000
Office Services	1 Xerox Work Centre BW Photocopier with 4 Hole Punch - £4565+ VAT Separate air conditioning units in server room Access Control System (to cover 3 buildings & increasing employee numbers)	5,363 5,000 9,504
	To be Approved	57,217
	Contingency	50,795
Sub Tota	Sub Total (Equivalent of 1% of registration income)	108,012
LISA IT Projects		
Sub Total	al See Enclosed Schedule	243,571
Tota	Total Capital Expenditure	1,351,508

BUDGET 2006-07: Version 3

**CAPITAL EXPENDITURE** 

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Information Technology On Line Applications - 50% Complete in 2005/06	o Complete in 2005/06	2006/07 Budget £ 12,000	Estimated Completion Date May-06
Authentication - 50% Complete in 2005/06	olete in 2005/06	13,198	Sep-06
BACS-IP AUDDIS - 75% Complete in 2005/06	omplete in 2005/06	10,000	Jun-06
Supplementary Prescribing		20,000	Apr-06
Intermediate Lapsing		20,000	Jun-06
Add UK Nations		15,000	Aug-06
Generic Bulk Letter Handling	DL	15,000	Sep-06
Registration Fee Calculator		25,000	Oct-06
Returned Mail Flag		15,000	Nov-06
Trust Employee Status Tracking	cking	25,000	Dec-06
<b>Online Register Improvements</b>	ents	15,000	Dec-06
Ethnicity & Diversity		20,000	Dec-06
			Not complete in
CPD Audit Tracking		25,000	2006/07
Total LISA IT PROJECTS		243,571	

CAPITAL EXPENDITURE: LISA IT PROJECTS (Depreciated over 3 years)

BUDGET 2006-07: Version 3

# BUDGET 2006-7 VERSION 4

# CASH FLOW STATEMENT From 1st April 2006 - 31st March 2007

Deficit over expenditure Depreciation of tangible fixed assets Grant income released Increase in debtors Decrease in creditors Decrease in deferred income	(303,120) 522,716 (104,630) (13,246) (274,147) (336,002)
Net cash outflow from operating activities	(508,429)
Return on investments and servicing of finance Investment Income (Excluding realised gains)	174,357
Capital expenditure and financial investments Purchase of tangible fixed assets Purchase of investments Proceeds from sale of investments	(1,351,508) 0 0
Decrease in Cash	(1,685,580)
Cash at 31st March 2006 Cash at 31st March 2007	4,035,076 2,349,496
Cash Movement	(1,685,580)

£

	Mar-06	APRIL	MAY	JUNE	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	12 Mths
<b>Opening Balance 1st</b>		4,035,076	4,350,394	3,866,942	3,540,360	3,789,150	3,216,479	4,032,296	3,679,674	2,883,970	2,078,224	2,077,709	1,640,471	
Receipts Fees		1,364,820	380,921	542,021	1,127,244	507,588	1,692,353	940,975	356,700	392,772	1,048,056	563,088	1,709,280	10,625,818
Total Receipts	0	1,364,820	380,921	542,021	1,127,244	507,588	1,692,353	940,975	356,700	392,772	1,048,056	563,088	1,709,280	10,625,818
<u>Payments</u> Operational														
Payments to Creditors		980,000	825,375	849,816	870,737	1,047,547	855,960	985,132	856,438	1,065,052	915,106	854,361	854,365	10,959,889
<b>Exceptional</b> Minor Capital Expenditure LLSA IT Enhancements Building Renovation		20,216 49,286	9,712 29,286	8,787 10,000	7,717 0	2,712 30,000	8,075 12,500	8,466 50,000 250,000	8,466 37,500 250,000	8,466 0 125,000	8,465 0 125,000	8,465 12,500 125,000	8,465 12,500 124,925	108,012 243,572 999,925
Total Payment		1,049,502	864,373	868,603	878,454	1,080,259	876,535	1,293,598	1,152,404	1,198,518	1,048,571	1,000,326	1,000,255	12,311,398
Closing Balance	4,035,076	4,350,394	3,866,942	3,540,360	3,789,150	3,216,479	4,032,296	3,679,674	2,883,970	2,078,224	2,077,709	1,640,471	2,349,496	

j	9			
	854,366			
	854,366	211,000	854,366	
	854,365	211,000	854,365	
	854,361	211,000	854,361	
	915,106	211,000	915,106	
	1,065,052	211,000	1,065,052	
	856,438	211,000	856,438	
	985,132	211,000	837,132	
	~	359,000	855,960	
	1,047,547	359,000	1,047,547	
	870,737	359,000	870,737	
	849,816	359,000	849,816	
	825,375	359,000	825,375	
	980,000	359,000		
	Aged Creditors	Accruals	Budgeted Expenditure 06/07	

# HPC Cash Flow: April 06 - March 07