

Council, 8 February 2017

Finance Report

Executive summary and recommendations

Introduction

This report provides Council with an update into the work of the Finance Department in December. Areas from the report to highlight are as follows:

• The month 9 reforecast (see point 8 in Appendix 1) indicates that we will now record a small surplus for the year, subject to revaluation of the freehold property

Decision

Council is asked to discuss the Finance report.

Appendices

Appendix 1: Finance Narrative Report Appendix 2: Month 9 management accounts

Date of paper

30 January 2017



Appendix 1

Finance Department Narrative Report Andy Gillies, Finance Director January 2017

1. Core processes

There have been no significant issues with collection of income from registrants or payments to partners or suppliers.

The contracted out payroll service switched to CoreHR in December following a parallel run in November. In the medium term, management of the contract will move to the HR department.

The results of the month 9 reforecast process are reported at point 8 below and Appendix 3. The budget setting process is underway.

2. Projects

The PCI DSS consultant returned in October to clarify findings and recommendations on our compliance with the updated Payment Card Industry Data Security Standard. We have received an updated findings report which is being reviewed. An exception report has been approved extending the expected completion of the project to July 2017.

3. Treasury

At the end of December 2016, we had total cash and deposits of £18.46m, of which \pm 11.37m is held in fixed term deposits (see table below) and £7.09m is in instant access accounts. The interest rate on our main instant access account is 0.45%.

| | Deposit amount | Term | | Interest rate |
|-----------|----------------|--------|------------------|---------------|
| Bank | £m | Months | Maturity date | % |
| Santander | 2.02 | 24 | 10 March 2017 | 1.20 |
| Barclays | 1.05 | 12 | 3 April 2017 | 0.95 |
| Barclays | 2.00 | 24 | 19 June 2017 | 1.12 |
| Santander | 2.00 | 24 | 22 December 2017 | 1.50 |
| Lloyds | 1.50 | 24 | 3 April 2018 | 1.35 |
| Lloyds | 1.30 | 24 | 13 July 2018 | 1.45 |
| Lloyds | 1.50 | 24 | 3 November 2018 | 1.10 |
| Total | 11.37 | | | |

All of the banks we use meet the minimum credit rating in the investment policy.

4. Procurement

Current and planned procurement activity is outlined below.

| Service | Procurement route | Approx value incl VAT | Status |
|---|--|-----------------------------|--|
| Refurbishment of 186 Kennington Park Road (front and middle sections) | Invitation to tender | £2.3m including VAT | Council gave authority to proceed providing the responses were within an approved price range. Tender responses received. Top 3 respondents being interviewed 30 January. |
| FTP and Comms printing services | Likely to be framework agreement | £0.25m a year | The framework agreement under which we have contracted for registrant printing and mailing expired 30-4-16. The replacement agreement (RM3781) began on 26 October. Work has started with FTP and Comms departments on drawing up our specification ready for the tender |
| Facilities contracts (cleaning, maintenance, confidential waste etc) | Likely to be framework agreement(s) | £100k- £150k a year | We are working with the Office Services department to identify services that can (or must, in order to be compliant) be migrated to the government facilities management framework. |
| Banking and merchant /card payment services | Framework agreement or use government banking service | £100k - £170k a year | Following notification from our bank of a proposed significant increase in charges, we are investigating alternative providers |

5. Audits

The NAO's plan for the 2016-17 audit was presented to the Audit Committee on 22 November.

Grant Thornton have completed three further audits from their 2016-17 programme, which were presented to the Audit Committee on 22 November. They are attending the January EMT meeting to discuss their programme for 2017-18.

6. Staffing

No issues to report.

7. Management Accounts for the 9 months ending 31 December 2016 (see Appendix 2)

Income and expenditure

Year to date results are compared to the year to date month 6 forecast values instead of the original budget.

The month 9 management accounts show an operating surplus for the year to date of \pounds 461k, compared to a forecast surplus of \pounds 271k.

Income after nine months is $\pm 173k / 0.7\%$ behind forecast, due to readmission fees from social workers being lower than expected.

Expenditure is £356 / 1.5% under the month 6 forecast overall. The Chair is £17k / 19% under forecast, Communications are £66k / 7.7% under forecast, Office Services are £82k / 4.4% under forecast, Major Projects are £134k / 41% under forecast and Registration is £134k / 4.6% under forecast. Other departments are within +/-2% of their forecasts. Most of these variances are timing differences, although with only one quarter of the year remaining, it becomes less likely that they will reverse in the current financial year. Detailed variance commentary by department is included in Appendix 2.

Balance sheet and cash flow

The cash balance at 31 December was £18.46m. There has been a net cash inflow of £849k year to date, compared to forecasted cash outflow of £171km, so the cash balance is £1.02m ahead of forecast. This is mainly because actual cash receipts from registrants have been £0.92m better than forecast.

8. Month 9 reforecast

The month 9 reforecast indicates that we will now record a small surplus for 2016-17. Income is on track to the month 6 forecast, except for readmission fee income, so the month 6 income forecast has been maintained, except for readmission fees. Communications, Major Projects and Registrations have reduced their expenditure forecasts by an aggregate of £825k, offset by an increase in FTP's forecast by £265k. Total expenditure is now forecast to be in line with the original budget, although there are large variances on individual departments.

9. Progress against the Finance Department work plan 2016-17

| Objective | Summary of progress to date |
|---|-----------------------------|
| Effective day-to-day performance of our business as usual operational processes | See point 1 above. |

| Ok | jective | Summary of progress to date |
|----|---|--|
| _ | Support the implementation of the new procurement policy and procedures | See point 4 above. |
| 3. | Develop the Five Year Plan model | We have worked with the BPI department and Grant Thornton to simplify and improve the registrant numbers module, and we are working with FTP to develop the FTP module, integrating it with FTP's resource planning and management information systems. |
| 4. | Continue work to ensure full realisation of the benefits of the upgraded accounting and purchase ordering systems | Bugs in the current version of the purchase ordering system are limiting the benefits of the 2015 accounting system upgrade. We plan to address those through a further upgrade in 2017-18. Meanwhile, we have continued with other initiatives to improve processes, including direct payment to partners, and recording FTP and Education case numbers within the accounting system, to remove or reduce the need for off line parallel systems to track costs. |
| 5. | Complete the PCI DSS project | See point 2 above. |
| 6. | Support the Registration Transformation project | Phase 1 of the Registration Transformation project, the building of an online CPD system, does not impact on registrant fee income. Finance will be more extensively involved in supporting phase 2. |
| 7. | Review our payroll processes and provider, working with HR | The contracted out payroll bureau service has transferred to CoreHR, so as to benefit from integration of HR and payroll data and processes. The new payroll service went live in December. HR and Finance are working together to finalise new processes and controls. |
| 8. | Retender our banking and credit card services | Work has started on retender of the banking and credit card services. |
| 9. | Formalise the finance strategy | The Finance Department strategy was approved by Council in December. |



Management Accounts 31 December 2016 Andy Gillies, Finance Director

Variance Commentary

| Variance Comment | j | | | | December -16 Comment | ts (Actuals vs 2016-17 M6 Forecast) | November -16 Comments (Actuals vs 2016-17 M6 Forecast) | | |
|--------------------------|--------------|--------------------|---------------------|--------------------------|--|---|--|---|--|
| Department | Movement YTD | M6 Forecast YTD | Forecast Variance | Forecast Var % | Variances by Income Type | Variances by Profession | Variances by Income Type | Variances by Profession | |
| Total Income | 23,320,912 | 23,493,988 | (173,076) | (0.7) | Overall income was in line with the budget, with an adverse variance of 0.7%. Actual readmission fees were £149k less than forecast due to lower readmission numbers from social workers than previously anticipated. | On Target | On Target | On Target | |
| EXPENDITURE | | | | | | | | | |
| Department | Movement YTD | M6 Forecast YTD | Variance v Forecast | Variance v Forecast % | Variances on Payroll | Variances on Non-payroll | Variances on Payroll | Variances on Non-payroll | |
| Chair | 74,743 | 91,925 | 17,182 | 18.7 | | £17k timing difference on recognition of SHU fees | | On Target | |
| Chief Executive | 278,680 | 274,021 | (4,660) | (1.7) | On Target | On Target On Target | | On Target | |
| Council | 126,419 | 122,462 | (3,957) | (3.2) | | On Target | | On Target | |
| Communications | 792,592 | 858,982 | 66,389 | 7.7 | On Target | £10k under spend in subscription and £13k under spend in campaigns both due to timing differences. Invoices for both type of costs have been posted and approved in Month 10 instead of the current month. £16k under spend in web costs due to delays in the intranet project, depend on discussions with IT, unused budget for this project may get transferred into the new financial year. | | £11k under spend on license subscriptions due to treatment of invoice split across 12 month period (prepayment). £13k under spend on campaigns and £7k under spend in brochures mainly due to phasing. | |
| Education | 804,471 | 805,934 | 1,463 | 0.2 | On Target | | | On Target | |
| Facilities Management | 1,799,678 | 1,881,532 | 81,854 | 4.4 | On Target | On Target | On Target | On Target | |

Variance Commentary

| Variance Comment | | | | | | s (Actuals vs 2016-17 M6 Forecast) | November -16 Comments (Actuals vs 2016-17 M6 For | | |
|-----------------------------|--------------|--------------------|---------------------|--------------------------|--|------------------------------------|--|--|--|
| Department | Movement YTD | M6 Forecast YTD | Variance v Forecast | Variance v Forecast % | Variances on Payroll | Variances on Non-payroll | Variances on Payroll | Variances on Non-payroll | |
| Finance | 595,042 | 586,631 | (8,410) | (1.4) | On Target | On Target | On Target | £20k overspend on Internal Audit which is a timing difference. Three audits were progressed and billed in October but the forecast anticipated the costs from November onwards. £8k overspend on bank charges due to high volume of card charges due to renewal of social workers. £4k under spend in training due to phasing. | |
| Fitness to Practise | 10,921,320 | 10,861,541 | (59,779) | (0.6) | On Target | On Target | On Target | On Target | |
| Human Resources | 493,270 | 505,228 | 11,958 | 2.4 | On Target | On Target | £ 15k underspend on staff recruitment, which is a timing difference | On Target | |
| Human Resources Partners | 266,328 | 270,599 | 4,272 | 1.6 | On Target | On Target | On Target | On Target | |
| IT Department | 1,461,675 | 1,444,664 | (17,011) | (1.2) | £15k overspend in permanent staff costs (including overtime, salary, NI and pension) from unanticipated changes in staff costs following unsuccessful recruitment campaigns. £11k overspend in temporary staff due to incorrect contractor rate being used to calculate month 6 reforecast figures. | On Target | On Target | On Target | |

Variance Commentary

| variance Comment | , | | | | December -16 Comment | s (Actuals vs 2016-17 M6 Forecast) | November -16 Comments (Actuals vs 2016-17 M6 Forecas | | |
|-------------------|--------------|--------------------|---------------------|--------------------------|---|--|---|--|--|
| Department | Movement YTD | M6 Forecast YTD | Variance v Forecast | Variance v Forecast % | Variances on Payroll | Variances on Non-payroll | Variances on Payroll | Variances on Non-payroll | |
| Major Projects | 190,802 | 325,289 | 134,487 | 41.3 | On Target | £22k under spend in HR and Partner Bureau project mainly due to £11k unbilled invoice on the partner system plus £12k missed milestone on the HR system. £11k under spend in Registration Transformation project mainly due to project delays. £21k under spend in the new tribunal project partly due to savings on partner fees and expenses (currently showing £8k variance to forecast). Delays in invoicing from legal firm BDB accounted for £6k of the variance. Cost for brochures, letter head etc. (£6k) will also be moved to a separate cost centre in the Month 9 reforecast. | On Target | £16k under spend in HR and Partner Bureau project mainly due to £10k delay in invoicing from the supplier. £4k contingency is still available for the project. £12k under spend in Registration Transformation project mainly due to project delays. £4k under spend in establishing the new tribunal project due to possible permanent savings. | |
| Operations Office | 470,018 | 470,689 | 670 | 0.1 | On Target | On Target | On Target | On Target | |
| Policy | 285,613 | 289,704 | 4,091 | 1.4 | On Target | On Target | On Target | On Target | |
| Registration | 2,784,601 | 2,918,991 | 134,391 | 4.6 | £88k under spend in permanent staff costs (salary, overtime, NI and pension) due to vacancies yet to be filled. £29 k overspend in temporary staff and fixed term contractors to cover the busy social worker renewal season. Temporary staff number has started to decline post renewal period. | £25k under spend in international application fees due to timing difference. This should correct itself in the coming months. £42k under spend in CPD assessments, as social workers have yet to return their CPD audit profiles as forecasted, phasing will be adjusted in the month 9 reforecast. £20k under spend in postage due to timing difference, more costs expected next month. | £58k under spend in basic pay and overtime mainly due to vacancies yet to be filled. The department is not yet up to full head count. £12k overspend due to employment of temporary staff and fixed term contractors to cover the busy social worker renewal season. | £26k under spend in international applications and £9k under spend in partner travel due to timing difference. £31k under spend in CPD assessments, as social workers have yet to return their CPD audit profiles as forecasted, phasing will be adjusted in the month 9 reforecast. | |
| Secretariat | 167,632 | 168,653 | 1,021 | 0.6 | On Target | On Target | On Target | On Target | |
| Depreciation | 612,380 | 604,703 | (7,677) | (1.3) | | On Target | | On Target | |
| PSA levy | 858,973 | 858,973 | 1,027 | 0.1 | | On Target | | On Target | |
| Total expenditure | 22,984,238 | 23,340,522 | 357,311 | 1.5 | | | | | |

Income and Expenditure

31 December 2016

| | Period 9 | | | Year to date | | | | | |
|-------------------------------|-----------|------------|---------------|--------------|-----------|------------|---------------|---------------|------------|
| | | | | | | | Full Year | Full Year | Full Year |
| Income by Activity | Actual | Actual | M6 Reforecast | Budget | Variance | Variance % | Forecast (M9) | Forecast (M6) | Budget |
| Graduate Registration Fees | 136,003 | 1,257,925 | 1,277,432 | 1,250,734 | (19,507) | (1.5) | 1,714,821 | 1,714,821 | 1,693,787 |
| Readmission Fees | 17,955 | 172,365 | 320,992 | 335,902 | (148,627) | (46.3) | 192,637 | 342,637 | 356,752 |
| Renewal Fees | 2,272,735 | 19,657,363 | 19,595,650 | 19,594,836 | 61,713 | 0.3 | 26,505,656 | 26,505,656 | 26,536,000 |
| International Scrutiny Fees | 180,675 | 1,369,345 | 1,413,286 | 1,088,545 | (43,941) | (3.1) | 1,993,487 | 1,993,487 | 1,544,684 |
| UK Scrutiny Fees | 50,105 | 863,914 | 886,808 | 806,745 | (22,894) | (2.6) | 1,053,115 | 1,053,115 | 959,823 |
| Registration Income | 2,657,473 | 23,320,912 | 23,494,168 | 23,076,762 | (173,256) | (0.7) | 31,459,716 | 31,609,716 | 31,091,046 |
| Cheque/credit card write offs | | 0 | (180) | 0 | 180 | (100.1) | (180) | (180) | 0 |
| Total Income | 2,657,473 | 23,320,912 | 23,493,988 | 23,076,762 | (173,076) | (0.7) | 31,459,536 | 31,609,536 | 31,091,046 |
| | | | | | | | | | |
| Chair | 452 | 74,743 | 91,925 | 75,874 | 17,182 | 18.7 | 96,241 | 95,948 | 96,999 |
| Chief Executive | 34,242 | 278,680 | 274,021 | 280,930 | (4,660) | (1.7) | 389,725 | 385,066 | 379,573 |
| Council & Committee | 21,109 | 126,419 | 122,462 | 158,411 | (3,957) | (3.2) | 176,368 | 181,262 | 222,963 |
| Communications | 82,083 | 792,592 | 858,982 | 964,381 | 66,389 | 7.7 | 1,126,603 | 1,240,078 | 1,285,841 |
| Education | 96,042 | 804,471 | 805,934 | 894,553 | 1,463 | 0.2 | 1,125,760 | 1,139,502 | 1,229,017 |
| Office Services | 226,610 | 1,799,678 | 1,881,532 | 2,037,866 | 81,854 | 4.4 | 2,706,386 | 2,715,647 | 2,710,638 |
| Finance | 61,009 | 595,042 | 586,631 | 643,868 | (8,410) | (1.4) | 793,631 | 804,331 | 856,356 |
| Fitness to Practise | 1,158,055 | 10,921,320 | 10,861,541 | 9,991,762 | (59,779) | (0.6) | 14,778,130 | 14,513,281 | 13,351,668 |
| Human Resources | 84,852 | 493,270 | 505,228 | 640,285 | 11,958 | 2.4 | 800,390 | 835,178 | 900,693 |
| Human Resources Partners | 34,643 | 266,328 | 270,599 | 273,272 | 4,272 | 1.6 | 333,721 | 330,537 | 379,757 |
| IT Department | 173,383 | 1,461,675 | 1,444,664 | 1,524,276 | (17,011) | (1.2) | 2,010,158 | 1,944,830 | 2,026,822 |
| Major Projects | 15,900 | 190,802 | 325,289 | 1,231,724 | 134,487 | 41.3 | 497,104 | 993,232 | 1,357,298 |
| Operations Office | 48,781 | 470,018 | 470,689 | 610,774 | 670 | 0.1 | 670,451 | 671,121 | 794,171 |
| Policy | 26,791 | 285,613 | 289,704 | 352,423 | 4,091 | 1.4 | 404,819 | 403,720 | 451,531 |
| Registration | 277,586 | 2,784,601 | 2,918,991 | 2,739,296 | 134,391 | 4.6 | 3,475,539 | 3,692,163 | 3,446,833 |
| Secretariat | 23,486 | 167,632 | 168,653 | 175,032 | 1,021 | 0.6 | 229,933 | 237,191 | 242,828 |
| Depreciation | 73,123 | 612,380 | 604,703 | 608,859 | (7,677) | (1.3) | 855,353 | 855,353 | 796,319 |
| PSA Levy | | 858,973 | 858,973 | 860,000 | 0 | 0.0 | 858,973 | 858,973 | 860,000 |
| Operating expenditure | 2,438,146 | 22,984,238 | 23,340,522 | 24,063,586 | 356,284 | 1.5 | 31,329,286 | 31,897,415 | 31,389,307 |
| | | | | | | | | | |
| Operating surplus/(deficit) | 219,327 | 336,674 | 153,466 | (986,824) | 183,208 | 119 | 130,250 | (287,879) | (298,261) |
| Other income | | | | | | | | | |
| Investment Income | 15,037 | 124,615 | 117,797 | 0 | 6,818 | 5.8 | 152,420 | 152,420 | 0 |
| | 15,037 | 124,615 | 117,797 | 0 | 6,818 | 5.8 | 152,420 | 152,420 | 0 |
| | ., | , | , •• | | -, | | . , | - , | |
| Total surplus/(deficit) | 234,364 | 461,290 | 271,263 | (986,824) | 190,027 | 70 | 282,670 | (135,459) | (298,261) |
| | | | | | | | | | |

Payroll costs

31 December 2016

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| | Period 9 | | Year to | o date | | | | |
|--------------------------|-----------|-----------|---------------|----------|------------|---------------|---------------|------------|
| | | | | | | | | |
| | | | | | | Full Year | | Full Year |
| | Actual | Actual | M6 Reforecast | Variance | Variance % | Forecast (M9) | Forecast (M6) | Budget |
| Chief Executive | 20,935 | 193,420 | 194,920 | 1,500 | 0.8 | 291,065 | 292,565 | 288,873 |
| Communications | 54,651 | 486,967 | 501,018 | 14,052 | 2.8 | 654,411 | 664,728 | 654,841 |
| Education | 73,205 | 655,483 | 659,407 | 3,924 | 0.6 | 876,908 | 877,141 | 904,734 |
| Office Services | 35,532 | 235,332 | 230,083 | (5,249) | (2.3) | 321,832 | 315,583 | 327,464 |
| Finance | 38,308 | 373,135 | 372,225 | (910) | (0.2) | 497,627 | 496,717 | 526,877 |
| Fitness to Practise | 397,003 | 3,168,249 | 3,180,139 | 11,890 | 0.4 | 4,334,925 | 4,353,931 | 4,099,815 |
| Human Resources | 58,541 | 368,569 | 375,121 | 6,551 | 1.7 | 545,369 | 559,821 | 597,553 |
| Human Resources Partners | 11,793 | 95,251 | 93,153 | (2,099) | (2.3) | 127,066 | 124,968 | 132,760 |
| IT Department | 68,391 | 524,785 | 484,047 | (40,738) | (8.4) | 749,973 | 665,447 | 654,953 |
| Major Projects | 6,627 | 132,214 | 149,739 | 17,525 | 11.7 | 197,978 | 197,978 | 259,797 |
| Operations Office | 43,064 | 399,843 | 400,272 | 429 | 0.1 | 530,884 | 531,313 | 613,689 |
| Policy | 24,085 | 194,304 | 193,697 | (607) | (0.3) | 266,556 | 264,538 | 284,987 |
| Registration | 176,948 | 1,565,148 | 1,611,673 | 46,525 | 2.9 | 2,123,076 | 2,135,395 | 2,101,744 |
| Secretariat | 19,562 | 149,971 | 149,496 | (475) | (0.3) | 208,653 | 207,314 | 201,393 |
| Payroll costs | 1,028,645 | 8,542,669 | 8,594,989 | 52,319 | 0.6 | 11,726,323 | 11,687,437 | 11,649,479 |

Non-payroll costs 31 December 2016

| | Period 9 | | Year to | o date | | Full year | | |
|--------------------------|-----------|------------|---------------|----------|------------|---------------|---------------|------------|
| | | | | | | Full Year | Full Year | Full Year |
| | Actual | Actual | M6 Reforecast | Variance | Variance % | Forecast (M9) | Forecast (M6) | Budget |
| Chair | 452 | 74,743 | 91,925 | 17,182 | 18.7 | 96,241 | 95,948 | 96,999 |
| Chief Executive | 13,308 | 85,261 | 79,101 | (6,160) | (7.8) | 98,660 | 92,500 | 90,700 |
| Council & Committee | 21,109 | 126,419 | 122,462 | (3,957) | (3.2) | 176,368 | 181,262 | 222,963 |
| Communications | 27,432 | 305,626 | 357,964 | 52,338 | 14.6 | 472,192 | 575,350 | 631,000 |
| Education | 22,837 | 148,988 | 146,527 | (2,461) | (1.7) | 248,852 | 262,361 | 324,282 |
| Office Services | 191,078 | 1,564,346 | 1,651,449 | 87,103 | 5.3 | 2,384,554 | 2,400,064 | 2,383,174 |
| Finance | 22,701 | 221,907 | 214,406 | (7,501) | (3.5) | 296,004 | 307,614 | 329,480 |
| Fitness to Practise | 761,052 | 7,753,072 | 7,681,402 | (71,670) | (0.9) | 10,443,206 | 10,159,350 | 9,251,854 |
| Human Resources | 26,310 | 124,701 | 130,108 | 5,407 | 4.2 | 255,021 | 275,358 | 303,140 |
| Human Resources Partners | 22,849 | 171,076 | 177,447 | 6,371 | 3.6 | 206,654 | 205,570 | 246,997 |
| IT Department | 104,992 | 936,890 | 960,617 | 23,727 | 2.5 | 1,260,185 | 1,279,383 | 1,371,868 |
| Major Projects | 9,272 | 58,588 | 175,549 | 116,961 | 66.6 | 299,126 | 795,254 | 1,097,501 |
| Operations Office | 5,716 | 70,175 | 70,416 | 241 | 0.3 | 139,567 | 139,809 | 171,482 |
| Policy | 2,706 | 91,309 | 96,007 | 4,698 | 4.9 | 138,263 | 139,183 | 166,544 |
| Registration | 100,638 | 1,219,453 | 1,307,319 | 87,866 | 6.7 | 1,352,464 | 1,556,769 | 1,345,090 |
| Secretariat | 3,924 | 17,661 | 19,158 | 1,497 | 7.8 | 21,280 | 29,877 | 41,435 |
| PSA Levy | | 858,973 | 858,973 | 0 | 0.0 | 858,973 | 858,973 | 860,000 |
| Non-payroll costs | 1,336,378 | 13,829,188 | 14,140,830 | 311,642 | 2.2 | 18,747,609 | 19,354,624 | 18,934,508 |

Income by profession

31 December 2016

| | Period 9 | | Year to date | | | | Full year | | |
|------------------------------------|-----------|------------|--------------|-----------|------------|-------------|-------------|------------|--|
| | | | | | | | | | |
| | Actual | Actual | M6 Forecast | Variance | Variance % | M9 Forecast | M6 Forecast | Budget | |
| Arts Therapists | 28,979 | 256,263 | 253,996 | 2,267 | 0.9 | 333,848 | 333,848 | 339,938 | |
| Bio-medical Scientists | 177,605 | 1,577,505 | 1,591,667 | (14,163) | (0.9) | 2,129,535 | 2,129,535 | 2,201,226 | |
| Chiropodists | 96,937 | 852,784 | 849,301 | 3,483 | 0.4 | 1,134,634 | 1,134,634 | 1,155,974 | |
| Clinical Scientists | 42,187 | 342,525 | 343,131 | (606) | (0.2) | 459,132 | 459,132 | 457,303 | |
| Dietitians | 72,718 | 639,313 | 638,405 | 908 | 0.1 | 850,423 | 850,423 | 860,769 | |
| Hearing Aid Dispensers | 19,949 | 165,204 | 162,295 | 2,909 | 1.8 | 214,829 | 214,829 | 214,345 | |
| Occupational Therapists | 293,168 | 2,589,816 | 2,605,787 | (15,971) | (0.6) | 3,475,700 | 3,475,700 | 3,492,170 | |
| Operating Department Practitioners | 92,948 | 785,673 | 801,710 | (16,037) | (2.0) | 1,084,097 | 1,084,097 | 1,067,825 | |
| Orthoptists | 9,289 | 87,456 | 88,200 | (744) | (0.8) | 116,494 | 116,494 | 113,333 | |
| Paramedics | 183,189 | 1,490,745 | 1,529,321 | (38,575) | (2.5) | 2,076,217 | 2,076,217 | 1,941,213 | |
| Physiotherapists | 419,843 | 3,807,763 | 3,800,680 | 7,083 | 0.2 | 5,082,111 | 5,082,111 | 5,028,000 | |
| Practitioner Psychologists | 155,680 | 1,413,087 | 1,410,777 | 2,310 | 0.2 | 1,867,382 | 1,867,382 | 1,835,850 | |
| Prosthetists & Orthotists | 7,812 | 66,661 | 68,526 | (1,866) | (2.7) | 92,006 | 92,006 | 85,859 | |
| Radiographers | 256,429 | 2,343,947 | 2,339,296 | 4,651 | 0.2 | 3,147,715 | 3,147,715 | 2,997,758 | |
| Social Workers | 692,588 | 5,918,258 | 6,009,626 | (91,368) | (1.5) | 8,063,255 | 8,213,255 | 7,976,133 | |
| Speech & Language Therapists | 108,154 | 983,913 | 1,001,450 | (17,538) | (1.8) | 1,332,338 | 1,332,338 | 1,323,350 | |
| Registration Income | 2,657,473 | 23,320,912 | 23,494,168 | (173,256) | (0.7) | 31,459,716 | 31,609,716 | 31,091,047 | |
| Cheque/credit card adjustments | 0 | 0 | (180) | 180 | | | | | |
| Total income | 2,657,473 | 23,320,912 | 23,493,988 | (173,076) | (0.7) | 31,459,716 | 31,609,716 | 31,091,047 | |

Statement of Financial Position

31 December 2016

| ST Detember 2010 | Actual Period 9 | M6 Forecast YTD | M6 Forecast 31 March 2017 | Budget 31 March 2017 | Actual 31 March 2016 |
|---|-----------------|--------------------|------------------------------|-------------------------|-------------------------|
| Non-current assets | | | | | |
| Land & buildings, at cost or valuation | 4,286,539 | 4,309,678 | 4,434,655 | | 4,140,000 |
| Land & buildings depreciation | (31,050) | (31,050) | (41,400) | | (0) |
| | 4,255,489 | 4,278,628 | 4,393,255 | | 4,140,000 |
| Computer equipment, at cost | 482,449 | 494,115 | 511,615 | | 462,322 |
| Computer equipment depreciation | (360,418) | (360,420) | (380,530) | | (287,301) |
| | 122,031 | 133,696 | 131,085 | | 175,021 |
| Office furniture and equipment, at cost | 990,101 | 990,101 | 990,101 | | 992,861 |
| Office equipment depreciation | (337,041) | (337,034) | (376,992) | | (217,147) |
| | 653,060 | 653,067 | 613,109 | | 775,714 |
| Intangible assets | 7,052,549 | 7,217,181 | 7,684,867 | | 6,559,098 |
| Intangible depreciation | (5,584,504) | (5,576,832) | (5,757,063) | | (5,196,184) |
| | 1,468,044 | 1,640,350 | 1,927,804 | | 1,362,914 |
| Total non-current assets | 6,498,625 | 6,705,740 | 7,065,253 | 7,957,000 | 6,453,649 |
| Current assets | | | | | |
| Other current assets | 924,284 | 790,301 | 1,648,889 | 758,000 | 1,597,897 |
| Cash & cash equivalents | 18,464,806 | 17,444,670 | 18,049,885 | 17,929,000 | 17,615,332 |
| | 19,389,090 | 18,234,971 | 19,698,774 | 18,687,000 | 19,213,229 |
| Total assets | 25,887,715 | 24,940,712 | 26,764,027 | 26,644,000 | 25,666,878 |
| Current liabilities | | | | | |
| Trade and other payables | 329,697 | 493,876 | 493,876 | 965,000 | 506,583 |
| Other liabilities | 1,798,859 | 1,798,748 | 1,798,748 | 00 700 000 | 1,900,927 |
| Deferred income | 18,838,253 | 17,917,207 | 20,147,245 | 22,730,000 | 18,799,751 |
| | 20,966,809 | 20,209,831 | 22,439,869 | 23,695,000 | 21,207,262 |
| Total assets less liabilities | 4,920,906 | 4,730,880 | 4,324,158 | 2,949,000 | 4,459,616 |
| General fund b/fwd | (3,869,791) | (3,869,791) | (3,869,791) | (3,247,000) | (3,869,791) |
| Rev Res - Land & Building | (589,826) | (589,826) | (589,826) | | (589,826) |
| This periods profit/loss | (461,290) | (271,263) | 135,459 | 298,000 | |
| General fund c/fwd | (4,920,906) | (4,730,880) | (4,324,158) | (2,949,000) | (4,459,616) |

Projects

| | | Орех | | Сарех | | | Opex & Capex | | | Opex | Capex | Opex | Capex | |
|---------------------------------------|---------|-----------------|---------------------------------|---------------|-----------------|---------------------------------|---------------|-----------------|-----------|---------------|---------------------------------------|---------------------------------------|-----------------------|-----------------------|
| | | Actual YTD £ | M6 Forecast 2016/17 YTD £ | Variance £ | Actual YTD £ | M6 Forecast 2016/17 YTD £ | Variance £ | Actual YTD £ | | Variance £ | M6 Forecast 2016/17 Full Year £ | M6 Forecast 2016/17 Full Year £ | Budget Full Year £ | Budget Full Year £ |
| HR and Partners Build | P78 | 61,034 | 93,539 | 32,505 | 69,042 | 174,325 | 105,283 | 130,076 | 267,864 | 137,789 | 162,289 | 339,313 | 165,838 | 304,003 |
| Stakeholder Relationship Mgmt System | P80 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 21,906 | 0 |
| Reg Transformation and Improvement | P85 | 62,991 | 140,718 | 77,727 | 353,197 | 353,255 | 58 | 416,188 | 493,972 | 77,785 | 224,206 | 532,718 | 503,481 | 850,226 |
| Establishing the new Tribunal Service | P86 | 1,580 | 22,185 | 20,605 | 19,954 | 25,954 | 6,000 | 21,535 | 48,139 | 26,604 | 47,424 | 86,243 | 102,023 | 118,068 |
| PCI/DSS | P87 | 1,841 | 917 | (923) | | 0 | 0 | 1,841 | 917 | (923) | 25,917 | 0 | 50,000 | 0 |
| HCPC website review and build | P90 | 18,938 | 21,529 | 2,591 | | 30,278 | 30,278 | 18,938 | 51,807 | 32,869 | 41,095 | 85,223 | 30,333 | 385,156 |
| Net Regulate Changes | P88 | 1,475 | 1,955 | 480 | 23,287 | 46,300 | 23,013 | 24,762 | 48,255 | 23,493 | 2,855 | 54,300 | 2,000 | 80,000 |
| 186 Kennington Park Road renovation | P89 | 21,454 | 22,956 | 1,502 | 146,591 | 169,730 | 23,139 | 168,046 | 192,686 | 24,641 | 467,956 | 294,707 | 464,967 | 573,031 |
| Education System Build | P64 | 0 | 0 | 0 | 4,361 | 4,361 | 0 | 4,361 | 4,361 | 0 | 0 | 4,361 | 0 | 15,000 |
| Telephone Credit Card Automation | P82 | 14,220 | 14,220 | 0 | (996) | (996) | 0 | 13,224 | 13,224 | 0 | 14,220 | (996) | 0 | 0 |
| Fees Review 2015 | P83 | 0 | 0 | 0 | 272 | 272 | 0 | 272 | 272 | 0 | 0 | 272 | 0 | 0 |
| Kennington Road Fit Out | P84 | 212 | 212 | (0) | 0 | 0 | 0 | 212 | 212 | (0) | 212 | 0 | 0 | 0 |
| FTP CMS Review (MP91) | CMS | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 16,750 | 98,850 |
| Restack | Restack | 7,057 | 7,057 | 0 | (52) | (52) | 0 | 7,005 | 7,005 | 0 | 7,057 | (52) | 0 | 13,955 |
| | | 190,802 | 325,289 | 134,487 | 615,656 | 803,427 | 187,771 | 806,458 | 1,128,715 | 322,258 | 993,232 | 1,396,090 | 1,357,298 | 2,438,289 |

Capital expenditure

| | Actual YTD £ | M6 Forecast 2016/17 YTD £ | Variance £ | M6 Forecast 2016/17 Full Year £ | Budget 2016/17 Full Year £ |
|--|-----------------|---------------------------------|---------------|---------------------------------------|----------------------------------|
| Land & Buildings | 0 | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 | 0 |
| Information Technology | | | | | |
| Software Licences | 24,334 | 24,333 | (1) | 24,333 | 13,570 |
| Office Furniture | (2,760) | (2,760) | 0 | (2,760) | |
| Hardware Replacement | 20,127 | 31,793 | 11,667 | 49,294 | 70,000 |
| | 41,700 | 53,366 | 11,666 | 70,867 | 83,570 |
| <u>Projects</u> Capital Expenditure | 615,656 | 803,427 | 187,771 | 1,396,090 | 2,438,289 |
| Total Capital Expenditure | 657,356 | 856,793 | 199,437 | 1,466,957 | 2,521,859 |

Cash flow statement

| From 1 April 2016 | Year to date actual £ | Year to date M6 Forecast £ | Full year M6 forecast £ | Full year budget £ |
|---|--|--|---|-------------------------------|
| Operating surplus/(deficit) Less: Depreciation Decrease/(increase) in debtors & prepayments Increase/(decrease) in creditors | 336,674 612,380 673,612 (278,955) | 153,466 604,703 807,596 (114,887) | (287,879) 855,353 (50,992) (114,887) | (298,260) 796,319 |
| (Decrease)/increase in deferred income Net cash in/(out)flow from operating activities | 38,502 1,382,215 | (882,544) 568,335 | 1,347,494 1,749,090 | 1,103,462 1,601,521 |
| Return on investments and servicing of finance Investment Income | 124,615 | 117,797 | 152,420 | |
| Capital expenditure and financial investments Purchase of Fixed Assets | (657,356) | (856,794) | (1,466,957) | (2,521,859) |
| Increase/(decrease) in cash | 849,474 | (170,662) | 434,553 | (920,338) |
| Cash at beginning of period | 17,615,332 | 17,615,332 | 17,615,332 | 17,615,332 |
| Cash at end of period Cash movement | 18,464,806 849,474 | 17,444,670 (170,662) | 18,049,885 434,553 | 16,694,994 (920,338) |

Graphs - Cashflow







Graphs











Graphs - cumulative

2016-17









